



Press-Release dated July, 28th 2014

PoINT Software & Systems GmbH gains Data Request AG as distribution partner for Switzerland

Siegen. PoINT Software & Systems GmbH has extended its presence in Switzerland by Data Request AG as a new partner. By PoINT Storage Manager the company is able to offer to its customers a solution with an attractive price facing the increasing challenges in the field of storage management.

Data Request has focused on storage and virtualization solutions and offers its customers complete solutions from one source. The company is looking for a product by which its customers are able to get the growing storage requirements under control and to simplify and automate the archiving scenarios. „Furthermore the solution should address directly the upper middle class and support manufacturer-independently different technologies“, says Christian Lüthi, CEO of Data Request AG. „By PoINT Storage Manager we have found exactly the right solution. It is simple to install and to administrate. The price model is attractive, as it enables also small companies to optimize their storage environment intensely with only a small investment. “

„Data Request is an ideal partner for us who has been operating successfully for many years and who has a comprehensive know-how in the field of storage & virtualization“, says Sebastian Klee, Manager Marketing & Sales at PoINT Software & Systems GmbH. „Data Request offers its Value Added Resellers versatile services like consultancy, sales & marketing promotion as well as support being an extended arm from manufacturer to customer.“

About Data Request AG:

Data Request AG operates as distribution partner in Switzerland, the principedom Liechtenstein as well as in the border areas from Germany and Austria. The company collaborates with well-known manufacturers of hard- and software and generates added value in the field of storage, backup, archive as well as virtualization and authentication for its customers.

Further information: www.datarequest.ch

About PoINT

PoINT Software & Systems GmbH is specialized in the development of software products and systems solutions for storage and management of data using all available mass storage technologies like hard disks, magnetic tapes and optical media. Close collaboration with leading hardware manufacturers enables an early support of innovative storage technologies. Besides these complete solutions PoINT also offers its know-how as Toolkits, which can be easily integrated in other applications by the programming interface. Furthermore PoINT projects entire storage solutions and provides consultancy with his long-term and versatile experience.

PoINT products are distributed by 50 partners in more than 25 countries world-wide and have been installed successfully in more than 2 million installations. PoINT customers range from end users expecting a compact and secure solution to large corporations, which comply with our solutions their complex demands by providing the necessary reliability and perfection.

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